

Abridged Unaudited Financial Results

FOR THE SIX MONTHS ENDED 30 JUNE 2018



Financial Highlights

	Change	30 June 2018 Unaudited US\$	30 June 2017 Unaudited US\$
Revenue	55%	17.948.319	11.579.479
EBT	224%	600.441	185.081
EBITDA	88%	1,343,762	713.649
EBITDA/Turnover	17%	7%	6%
Basic Earnings Per Share (cents)	289%	0.23	0.06
Diluted Earnings Per Share (cents)	288%	0.23	0.06
Headline Earnings Per Share (cents)	167%	0.21	0.06

CHAIRMAN'S STATEMENT

INTRODUCTION

On behalf of the Board, I am pleased to present the following report for the six months ended 30 June 2018.

OPERATING ENVIRONMENT

The economy continued to experience challenges mainly emanating from a constrained liquidity position and foreign currency shortages, leading to materials shortages and price escalations. However, positive developments were noted such as an improved tobacco trading season with an output of above 240 million kilograms, which is the highest level in the last two decades. Further, commendably, the Government made significant efforts to engage the international community, giving rise to interest in the country. It is hoped that some of the mooted deals will materialize in the short to medium term.

OPERATIONS

Turnover for the period under review of US\$17,948,319 and Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA) of US\$1,343,762 were 55% and 88%, ahead of the comparative period, respectively.

The growth in turnover was mainly on the back of a solid order book in the housing infrastructure, building and civil engineering segments. EBITDA improved to US\$1,343,762 (2017: US\$713,649) driven by operating efficiencies and growth in the topline. Consequently, Profit Before Taxation for the half year period grew by 224% to close off at US\$600,441 (2017: US\$185,081).

Net working capital improved by 29% to US\$2,242,928 (2017: US\$1,736,379) mainly due to implementation of effective strategies in working capital management. Included in the contracts receivables and work in progress balances of US\$14,167,302 (2017: US\$15,106,704) is an amount of US\$1,231,109 that is overdue on a project that has been suspended due to previously unforeseen cashflow difficulties that the client is faced with. The client and Masimba are jointly pursuing various measures so that the project, whose commercial viability has been successfully demonstrated, can be resuscitated in the shortest possible time. Accordingly, the Board believes that this overdue debt is recoverable.

Cash and cash equivalent balances at the end of the reporting period were at US\$1,125,781 (2017: US\$1,294,967). The decrease in cash and cash equivalents was mainly attributable to the implementation of a working capital build up so as to fund project requirements.

CAPITAL EXPENDITURE

Capital expenditure in the period amounted to US\$1,196,893 (2017: US\$914,166). This was expended on plant and equipment to strengthen business capacity given the prevailing and anticipated contracting opportunities. Group borrowings at US\$1,984,393 were flat on the comparable period debt of US\$1,899,125.

OCCUPATIONAL HEALTH & SAFETY ASSESSMENT SYSTEMS (OHSAS)

The Board and management remain committed to the implementation of best practice Safety, Health, Environment and Quality (SHEQ) policies and procedures. In strides towards continual improvement, Masimba attained ISO 9001: 2015 Quality Management Systems certification over and above the current ISO 14000 and ISO 18000 certifications. On the other hand, the Lost Time Injury Frequency Ratio (LTIFR) declined to 1.15 compared to the previous rate of 0.42 and our benchmark of Zero Harm.

PROSPECTS

Notwithstanding the current operating challenges, the Board remains cautiously optimistic of the outlook. The Board is encouraged by the concerted effort of the Government in improving the ease of doing business, combined with the process of re-engagement with the foreign investment community. This should pave way for the resumption of infrastructure projects previously held back by financing constraints. Of major concern is the deteriorating inflationary pressures emanating from an unsustainable budget deficit. Consequently, we urge the Government to expedite the implementation of necessary fiscal reforms critical in restoring local and foreign investor confidence.

DIVIDEND DECLARATION

In view of the current and anticipated growing order book and the need to strengthen capacity, given the constrained foreign currency availability and the pricing of imported equipment, the Board has recommended that no interim dividend be paid.

DIRECTORATE

There were no changes to the Board composition in the current period.

APPRECIATION

On behalf of the Board, I extend my appreciation to our valued customers and suppliers as well as to the Board and staff for their contribution towards the attainment of these results

For and on behalf of the Board



12 September 2018

ABRIDGED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER **COMPREHENSIVE INCOME**

FOR THE SIX MONTHS ENDED 30 JUNE 2018

Notes	30 June 2018 Unaudited US\$	30 June 2017 Unaudited US\$
Revenue	17,948,319	11,579,479
Profit before depreciation and fair value adjustments Depreciation	1,343,762 (653,260)	713,649 (502,652)
Operating profit	690,502	210,997
Net interest paid	(90,061)	(25,916)
Profit before tax 3.1	600,441	185,081
Income tax	(67,842)	(47,659)
Profit for the period	532,599	137,422

ABRIDGED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	30 June 2018 Unaudited US\$	30 June 2017 Unaudited US\$
Profit for the period	532,599	137,422
Other comprehensive income:		
Movement in available for sale investments	307,974	225,886
Deferred tax charge on other comprehensive income	(3,080)	(2,259)
Other comprehensive income for the period, net of tax	304,894	223,627
TOTAL COMPREHENSIVE INCOME FOR THE PERIOD	837,493	361,049

ABRIDGED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

AS AT 30 JUNE 2018			
		30 June 2018 Unaudited US\$	31 Dec 2017 Unaudited US\$
ASSETS			
Non-current assets			
Property, plant and equipment	3.2	9,271,501	8,727,868
Investment property	3.3	4,616,000	4,616,000
Investments	3.4	1,404,234	2,146,260
		15,291,735	15,490,128
Current assets			
Cash and cash equivalents		1,125,781	1,294,967
Contracts in progress and accounts receivable	3.5	14,167,302	15,106,704
Inventories	0.0	1,768,135	1,200,575
Tax refundable		63,802	63,802
Tax Totalidable		17,125,020	17,666,048
Total assets		32,416,755	33,156,176
EQUITY AND LIABILITIES		0.000.100	0.000.100
Share capital		2,320,199	2,320,199
Share premium		402,987	402,987
Reserves		8,870,452	9,475,558
Retained earnings		2,934,230	1,839,661
Shareholders' equity		14,527,868	14,038,405
Non-current liabilities			
Interest bearing borrowings	3.6	444,572	910,000
Deferred tax		1,839,394	1,778,972
Finance lease liabilities	3.7	722,829	499,130
		3,006,795	3,188,102
Current liabilities			
Interest bearing borrowings	3.6	392,286	205,853
Finance lease liabilities	3.7	424,706	284,142
Accounts payable	3.8	14,065,100	15,439,674
•		14,882,092	15,929,669
Total aguity and liabilities		20 416 755	22 156 176
Total equity and liabilities		32,416,755	33,156,176

ABRIDGED CONSOLIDATED STATEMENT OF CASH FLOWS

FOR THE SIX MONTHS ENDED 30 JUNE 2018

	30 June 2018 Unaudited US\$	30 June 2017 Unaudited US\$
Net cash flows generated from operating activities	167,109	1,622,035
Net cash flows utilised in investing activities	(73,533)	(914,166)
Net cash flows utilised in financing activities	(262,762)	(249,438)
Net (decrease)/increase in cash and cash equivalents	(169,186)	458,431
Cash and cash equivalents at beginning of the period	1,294,967	780,267
Cash and cash equivalents at end of the period	1,125,781	1,238,698

ABRIDGED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED 30 JUNE 2018

	Share capital US\$	Non- distributable reserve US\$	Other reserves US\$	Investment fair value reserve US\$	Retained earnings US\$	Total US\$
Balance at 31 December 2017	2,723,186	3,470,380	3,991,860	2,013,318	1,839,661	14,038,405
Profit for the year	-	-	-	-	532,599	532,599
Other comprehensive income for the year	-	-	-	304,894	-	304,894
Disposal of fair value investments	-	-	-	(910,000)	910,000	-
Dividend paid	-	-	-	-	(348 030)	(348,030)
Balance at 30 June 2018	2,723,186	3,470,380	3,991,860	1,408,212	2,934,230	14,527,868

SUMMARY OF INFORMATION

Basis of presentation

Statement of compliance

The abridged financial results for the six months ended 30 June 2018 have been prepared using accounting policies consistent with International Financial Reporting Standards (IFRS) and International Accounting Standards (IAS). The same accounting policies, presentation and methods followed in the abridged financial results are as applied in the Group's latest annual financial statements.

Functional and presentation currency

The abridged financial statements are presented in United States Dollars (US\$), being the functional and reporting currency of the primary economic environment in which the Group operates.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the statement of profit or loss or other comprehensive

30 June 2018

30 June 2017

Notes to the abridged consolidated financial statements

		Unaudited US\$	Unaudited US\$
3.1	Profit before tax Profit before tax is shown after charging/(crediting) the following items:		
	Staff costs Compensation of directors and key management	1,009,015	740,751
	for services as directors for management services	31,248 507,627	31,248 328,880
3.2	Property, plant and equipment Balance at the beginning of the year Additions Depreciation Disposals Revaluation - recognition on revaluation Revaluation - elimination on revaluation Depreciation - elimination on revaluation Depreciation - elimination on disposal	8,727,868 1,196,893 (653,260) - - -	6,731,970 2,983,430 (1,110,171) (642,872) 3,585,000 (3,590,000) 172,687 597,824
	Balance at the end of the year	9,271,501	8,727,868
3.3	Investment property Balance at beginning of the year Revaluation Capital expenditure Disposals during the year Balance at end of the year	4,616,000 - - - 4,616,000	4,467,500 40,500 126,000 (18,000) 4,616,000

The investment property was revalued at the end of December 2017 by Independent valuers on the open market basis. To date there are insignificant changes to the fair value of the investment property.

3.4 Investments

	other comprehensive income	1,404,234 1,404,234	2,146,260 2,146,260
3.5	Contracts in progress and accounts receivable		
	Contract receivables and contract work in progress	9,791,962	9,734,620
	Trade receivables	1,046,702	658,647
	Prepayments	3,355,514	4,471,306
	Deposits and other receivables	179,492	448,499
		14,373,670	15,313,072
	Less: Allowance for credit loses	(206,368)	(206,368)
		14,167,302	15,106,704

The Company provides for receivables aged above 90 days on a case by case basis where subsequent developments suggest that recovery of the amount is in doubt.

3.6 Interest bearing borrowings

Long term	444,572	910,000
Short term	392,286	205,85
	836,858	1,115,85

loans have a tenure of three (3) years and accrue interest at an effective rate of 7% per annum (2017: 7%). These loans are fully secured against immovable property and a notarial general covering bond over movable assets including a cession of book debts.

 rillalice Lease	op to i year	2 to 5 years	iota
Principal	424,706	722,829	1,147,535
Interest	87,723	46,267	133,990
	512,429	769,096	1,281,525

Finance lease represents three (3) finance leases acquired during the period and three (3) other existing leases held as at 31 December 2017. The leases are acquired to refinance the acquisition of property plant and equipment. Each finance lease attracts an interest rate of 9% per annum. The finance leases have a tenure of thirty-six (36)

3.8 Accounts payable

Trade	1,099,366	1,511,972
Unearned revenue (Advance receipts from customers	3,020,520	6,926,767
Contract accruals and other payables	4,855,462	4,715,365
Subcontractor liabilities	5,089,752	2,285,570
	14,065,100	15,439,674

3.9 Contingent liabilities

Bank guarantees on construction contracts in
respect of performance, advance payments,
retentions and bids.

8,073,834	8,210,175

